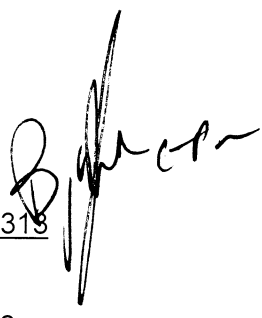


DATE: August 30, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4319  
THRU: Aurora Wells  
Interim Bid Clerk ext. 4038



Pease place the following item on the **CONSENT** agenda for the Council Meeting of **SEPTEMBER 14, 2004**.

Item should read as follows:

Bid No.: 2004-237 Perkins Proprietary Parts & Service-Rebid  
Award to: G.O.T. Supply, Inc.  
El Paso, Texas  
Item (s): #A-1 (all)  
Amount: \$25,000.00 (estimated annually)  
  
Department: Fleet Service  
Funds available: 37370510-503121-45202  
Funding source: Fleet Service Internal Service Fund  
Total award: \$75,000.00 (estimated)  
District (s): All

The Fleet Service and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

This is a Requirements Type Contract with an initial term of Thirty-Six (36) months.

Contact person: Jesus M. Juarez, Procurement Analyst at 541-4317.

\*\*\*\*\*

AGENDA FOR: **SEPTEMBER 14, 2004**

\*\*\*\*\*

# Agenda Item Form

Agenda Date: Sept. 14

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson. 541-4308

## Type of Agenda Item:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |   |  |

## Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: \_\_\_\_\_ Months)
- ☒ Other Source: Fleet Service Internal Service Fund

## Legal:

- ☐ Legal Review Required      Attorney Assigned (please scroll down): None      ☐ Approved      ☐ Denied

Timeline Priority:   ☐ High      ☒ Medium      ☐ Low      # of days: \_\_\_\_\_

## Why is this item necessary:

For the Purchase of Proprietary Parts for Perkins Equipment.

## Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

On going yearly purchases of parts

## Statutory or Citizen Concerns:

N/A

## Departmental Concerns:

Perkins Parts need to be available for repairs.

PROJECT FORM

DATE: August 30, 2004

PROJECT: Perkins Proprietary Parts & Service-Rebid  
NO: 2004-237  
BUDGET NO: 37370510-503121-45202  
FUNDING SOURCE: Fleet Service Internal Service Fund  
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: Fleet Service

\*\*\*\*\*

RECOMMENDATION: 1) Vendor : G.O.T. Supply, Inc.  
El Paso, Texas  
Item(s): #A-1 (all)  
Amount: \$ 25,000.00 (estimated annually)

The Fleet Service and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

This is a Requirements Type Contract with an initial term of Thirty- Six (36) months.

BIDS SOLICITED- 26 (10 local)  
BIDS RECEIVED- 03  
"NO BID" RECEIVED 01

CURRENT TAXED PAID-  
OUT-OF-TOWN- xx

TOTAL RECOMMENDED AWARD: \$ 75,000.00 (estimated)

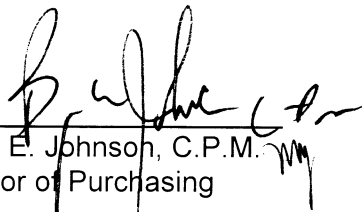
\*\*\*\*\*

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK \_\_\_\_\_

\*\*\*\*\*

APPROVED:

COUNCIL MEETING DATE: September 14, 2004

  
Byron E. Johnson, C.P.M.  
Director of Purchasing

# Memo

We have been reminded by the City Attorney's Office, that no one from the ordering Department, or from Purchasing should discuss the award recommendation with any party, including the potential contractor, except other City employees involved in the project, until after the actual award recommendation has been placed on the published City Council Agenda. All questions concerning the award should be referred to the Purchasing Department.

**BID #2004-237**

**PERKINS PROPRIETARY PARTS &  
SERVICE-REBID**

Please provide the following information with your recommendation:

**POSTED Requisition Number:** 2005001222

Recommended bidder(s): GOT Supply Inc

Recommended Item(s): All

**Department ID:** 37370510

**Account No:** 503121

If applicable, Project Code: \_\_\_\_\_

**Funding Source:** 45202

If applicable, Fiscal Year: FY05-FY07

**Estimated annual expenditure:** \$25000

District(s): 5

Authorizing Signature:  Jeffrey A Belles

Date: August 24, 2004

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**DEPARTMENT RECOMMENDATIONS**

**FROM:** Jeff Belles

**DEPARTMENT:** Fleet Services

BID #2004- 237

BID TITLE- PERKINS PROPRIETARY PARTS &  
SERVICE-REBID

**BID ITEM (S) #: All**

**VENDOR SELECTED: GOT Supply Inc      BID AMOUNT: \$25000**

**JUSTIFICATION FOR RECOMMENDATIONS:**

**Lowest bidder meeting specifications**

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# CITY OF EL PASO BID TABULATION

<b>BID TITLE: PERKINS PROPRIETARY PARTS &amp; SERVICE - REBID</b> <b>BID DATE: AUGUST 18, 2004</b>			<b>BID # 2004-237</b> <b>DEPARTMENT: FLEET SERVICES</b>	
	<b>EQUIPMENT SOUTHWEST, INC. IRVING, TX</b>	<b>G.O.T. SUPPLY, INC. EL PASO, TX</b>	<b>WASTE SYSTEMS EQUIPMENT, INC. HOUSTON, TX</b>	
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
<b>A. PRICE LIST PRICING:</b>  <b>ITEM 1. PERKINS PROPRIETARY PARTS FOR PERKINS CART LIFTERS</b>	NET <input type="checkbox"/> - <u>5%</u> DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>10%</u> DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + <u>.10%</u> MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the _____ Price List [OR Catalog] [Manufacturer or Brand Name]	<b>PERKINS LIST</b>	<b>PERKINS</b>	<b>PERKINS</b>	
LIST NUMBER: _____ DATED: _____ as supplemented, for any quantity as needed.	<b>OCT. 2002</b>		<b>PERKINS DOES NOT HAVE A PUBLISHED PARTS PRICE LIST</b>	
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

APPROVED BY: Jesus M. Juarez  
 DATE: 8/19/04

# CITY OF EL PASO BID TABULATION

<b>BID TITLE: PERKINS PROPRIETARY PARTS &amp; SERVICE - REBID</b> <b>BID DATE: AUGUST 18, 2004</b>		<b>BID # 2004-237</b> <b>DEPARTMENT: FLEET SERVICES</b>		
	<b>EQUIPMENT SOUTHWEST, INC. IRVING, TX</b>	<b>G.O.T. SUPPLY, INC. EL PASO, TX</b>	<b>WASTE SYSTEMS EQUIPMENT, INC. HOUSTON, TX</b>	
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
<b>A. PARTS PRICE LISTING</b>				
<b>ITEM 1. PERKINS AFTERMARKET PARTS FOR PERKINS CART LIFTERS</b>	NET <input type="checkbox"/> - <u>5%</u> DISCOUNT <input checked="" type="checkbox"/> + _____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>10%</u> DISCOUNT <input type="checkbox"/> + _____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + _____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + _____% MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the _____ Price List [OR Catalog] [Manufacturer or Brand Name]	<b>PERKINS LIST</b>	<b>PERKINS</b>	<b>N/A</b>	
LIST NUMBER: _____ DATED: _____ as supplemented, for any quantity as needed.	<b>OCT. 2002</b>			
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b> WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

APPROVED BY: Jesus M. Juarez  
 DATE: 8/19/04

## CITY OF EL PASO BID TABULATION

BID TITLE: PERKINS PROPRIETARY PARTS & SERVICE - REBID		BID # 2004-237		
BID DATE: AUGUST 18, 2004		DEPARTMENT: FLEET SERVICES		
	EQUIPMENT SOUTHWEST, INC. IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX	WASTE SYSTEMS EQUIPMENT, INC. HOUSTON, TX	
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER:		PERKINS	N/A
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
2.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			

APPROVED BY:

*Jesus M. Juarez*

DATE: 8/19/04

2004-237 PERKINS PROPRIETARY PARTS AND SERVICE-REBID - FLEET SERVICES DEPARTMENT



## CITY OF EL PASO BID TABULATION

BID TITLE: PERKINS PROPRIETARY PARTS & SERVICE - REBID

BID # 2004-237

BID DATE: AUGUST 18, 2004

DEPARTMENT: FLEET SERVICES

		EQUIPMENT SOUTHWEST, INC. IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX	WASTE SYSTEMS EQUIPMENT, INC. HOUSTON, TX	
<b>B. SERVICE LABOR RATES:</b>					
1.	JOB TITLE	NO BID ON SERVICE		N/A	
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				
2.	JOB TITLE				
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				
3.	JOB TITLE				
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				
4.	JOB TITLE				
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				
5.	JOB TITLE				
	HOURLY RATE: REGULAR				
	HOURLY RATE: HOLIDAY				
	SHOP BILLING RATE: REGULAR				
	SHOP BILLING RATE: HOLIDAY				

APPROVED BY:

*Jesus M. Juarez*

DATE: 8/19/04

2004-237 PERKINS PROPRIETARY PARTS AND SERVICE-REBID - FLEET SERVICES DEPARTMENT

# CITY OF EL PASO BID TABULATION

**BID TITLE:** PERKINS PROPRIETARY PARTS & SERVICE - REBID

**BID #** 2004-237

**BID DATE:** AUGUST 18, 2004

**DEPARTMENT:** FLEET SERVICES

	EQUIPMENT SOUTHWEST, INC. IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX	WASTE SYSTEMS EQUIPMENT, INC. HOUSTON, TX	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>120 HOURS</b>	<b>4 HOURS</b>	<b>24 HOURS</b>	
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF THE BID.				
<b>BIDS SOLICITED:</b> 26		<b>BIDS RECEIVED:</b> 3	<b>BIDS LOCAL:</b> 10	<b>NO BID:</b> 1

APPROVED BY:

*Jesus M. Juarez*

DATE: 8/19/04.

2004-237 PERKINS PROPRIETARY PARTS AND SERVICE-REBID - FLEET SERVICES DEPARTMENT

VICTOR RAMIREZ  
ATTN: GARY WARREN  
BORDER INTERNATIONAL TRUCKS  
12283 ROJAS DR.  
EL PASO, TEXAS 79936

ATTN: SAM GUIDO  
INDUSTRIAL BRAKE & FASTENER  
11179 ROJAS DR.  
EL PASO, TEXAS 79935

ATTN: BRENT V. MESSERLI  
TRUCK ENTERPRISES, INC.  
13675 GATEWAY WEST BLVD.  
EL PASO, TEXAS, 79926

ATTN: CHRIS MERCADO  
U-JOINTS, INC.  
11213 ROJAS DR.  
P.O. BOX 27025  
EL PASO, TEXAS 79935

~~ROSH TRUCK CENTER~~  
GREAT BASIN TRUCKS  
12253 GATEWAY WEST BLVD.  
EL PASO, TEXAS 79936

SOUTHWEST TRUCK SALES  
10901 GATEWAY WEST BLVD.  
EL PASO, TEXAS 79935

CUMMINS SOUTHWEST, INC.  
14333 GATEWAY WEST  
EL PASO, TEXAS 79927

HEIL ENVIRONMENTAL  
P.O. BOX 8676  
CHATTANOOGA, TN. 37414

HEIL PARTS WEST  
1425 S. 5<sup>th</sup> STREET  
PHOENIX, ARIZ. 85004

HEIL PRODUCT SUPPORT  
4301 NORTH GAULT AVE.  
P.O. BOX 680109  
FORT PAYNE, AL. 35968-1602

WESTERN REFUSE & RECYCLING  
1020 S. LYN RAE SQUARE  
MESA, ARIZ 85204  
1-877-813-6318 (TOLL FREE)  
(480) 813-8653 (FAX)  
ATTN: SEAN BENSON

PAKMOR  
1123 SOUTH EAST MILITARY DR.  
P.O. BOX 14147  
SAN ANTONIO, TEXAS 78214

PERKINS MANUFACTURING  
3220 W. 31<sup>st</sup> ST.  
CHICAGO, ILLINOIS 60623

**BID INFORMATION SERVICE**  
**( ALL BIDS ARE ADVERTISED )**

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX. 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED / LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO ,TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST # 103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901